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## Introduction

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Canadian Energy Brokers Inc, (CEBI) is an energy brokerage company which focuses on assisting energy consumers to meet their energy supply needs and goals. Our focal markets are commercial, institutional and industrial end users of natural gas, electricity, oil and liquid petroleum products.

The volatility and complexity that is now a daily reality of the energy commodity marketplace has made the ability to make informed decisions on the pricing, terms and methods of delivery available for the various energy commodities a complex and time consuming process. This process requires an up to date understanding of the current global energy commodity markets, the various energy transactions available for the different energy commodities, and the nuances of regional transport and delivery systems for each commodity. The interactions of each of these influences and how these can effect the achievement of the goals of an energy procurement portfolio is essential to the energy supply decision making process.

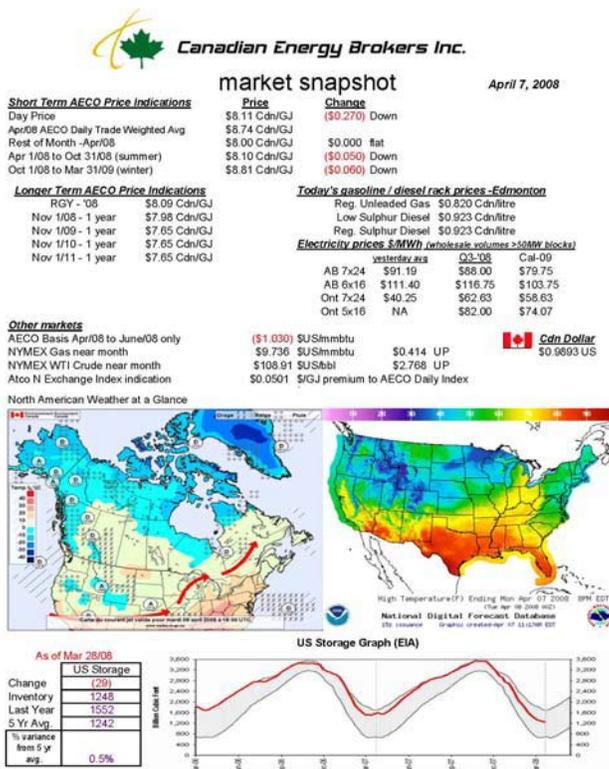
CEBI provides expertise, information and service in each of these areas of influence to the energy supply industry enabling our clients to make informed and educated purchasing decisions on their energy needs.



## Information

As a non-trading brokerage company that does not take commodity custody, CEBI is able to provide non-biased energy brokerage and market information services to its clients. We assist each client with the evaluation of the market variables through the provision of up to date market information and on going reviews of the market place. It is this information that allows each of our clients to make informed decisions to best meet their individual energy procurement goals.

This information is gathered from various national and international sources and is provided to our clients on a daily basis. In addition we meet with our clients on regular basis to discuss the overall energy market conditions and strategies in greater detail to maintain an overall understanding of the market and its dynamics.



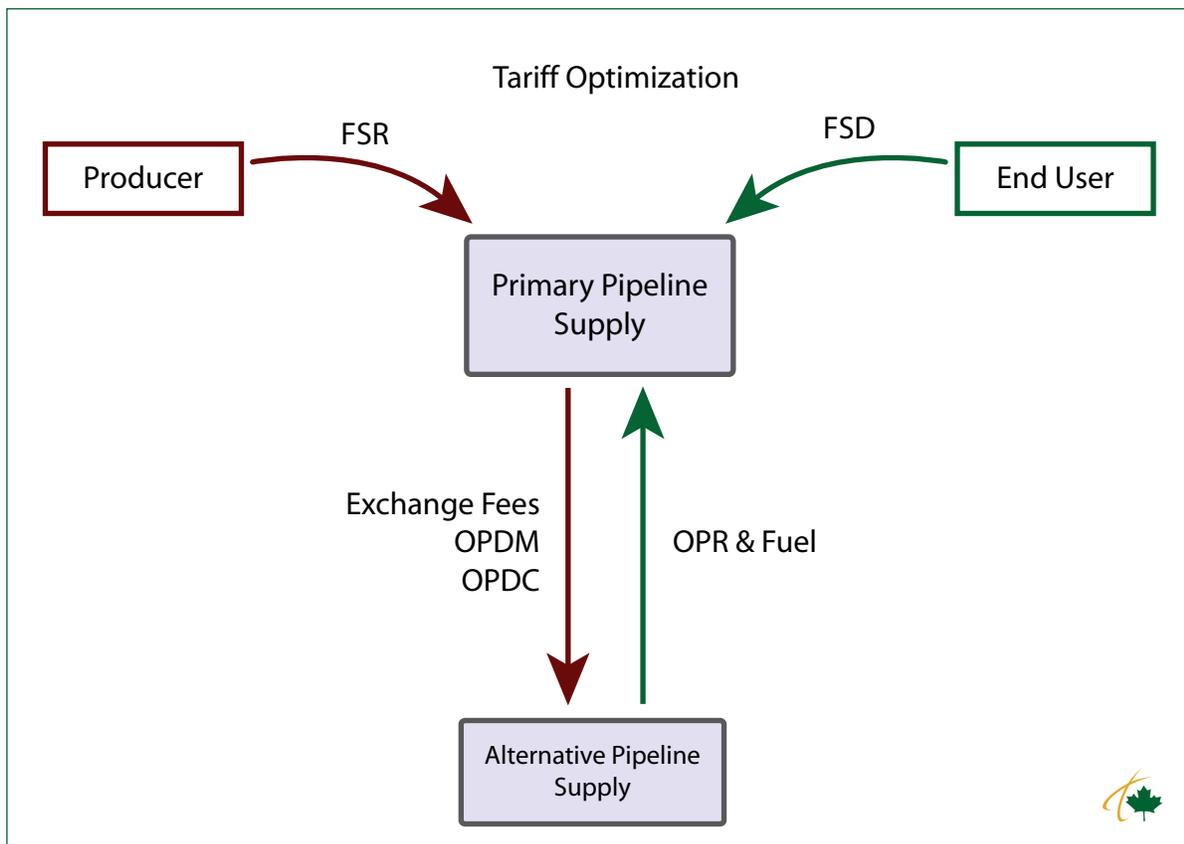
Prices and information on this page are indications only and will fluctuate. This information has been gathered from independent sources for your convenience and should be verified independently. For assistance please contact CEBI @ (780) 423-7786.

## Supply review

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On a confidential basis CEBI assists each client with reviews of their current energy supply portfolio and associated services. This can include pricing and methodology comparisons, transport and transmission review, as well as the review of alternative energy supply options such as cogeneration.

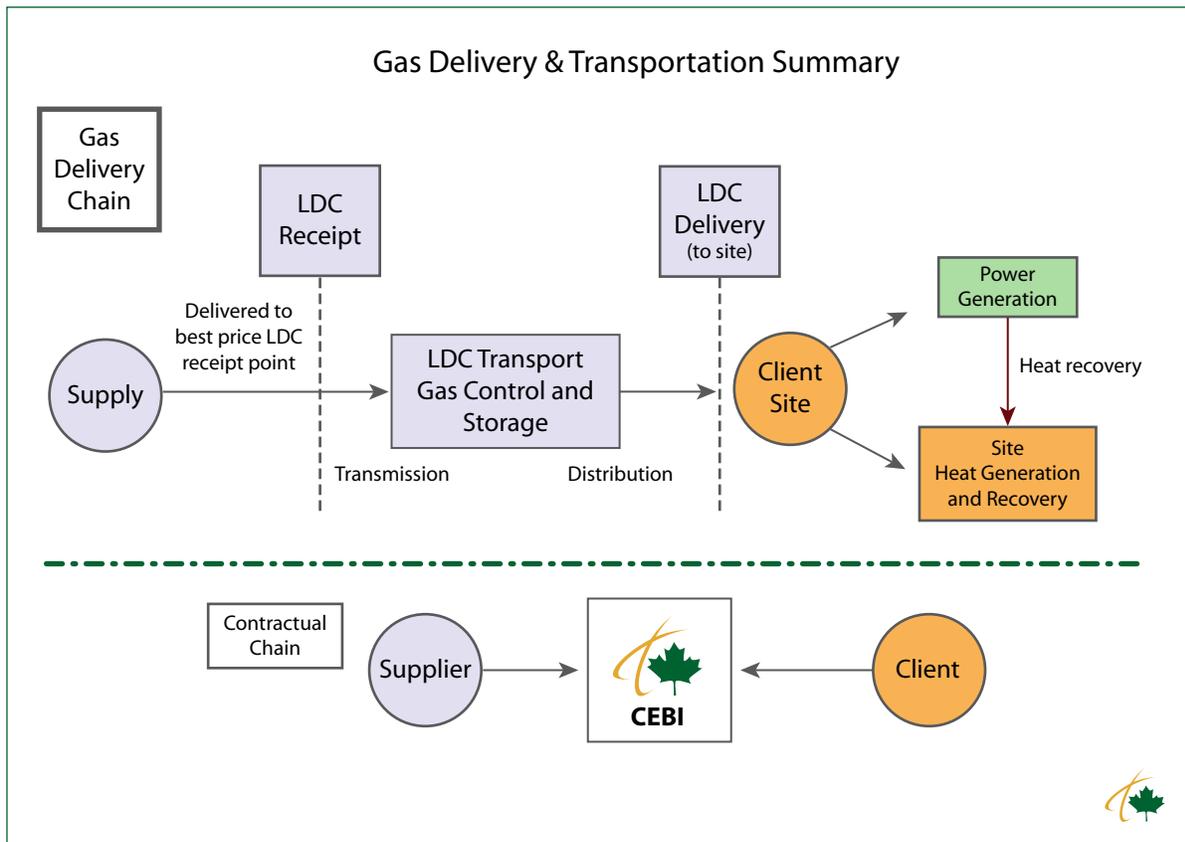
We believe the supply of energy comprises not only the purchase of the specific commodity but also the optimization of all services associated with the delivery of the energy commodity. As deregulation has segregated the various components of delivery service into multiple subsets of service and tariffs, this is becoming a more important point of evaluation.



## Supply Procurement

Once a joint Client / CEBI determination of the best method of supply pricing, term and transport has been completed CEBI assists its clients with the procurement of their energy supplies. As CEBI is in the market place each day, we are familiar with the major wholesale and retail energy suppliers and transporters in Canada. As such we are able to recommend and contact the various suppliers that can best meet the specific needs of each of our clients. It is important to note that not all suppliers can meet each of our clients specific supply requirements as certain suppliers provide services aimed at specific market sectors.

CEBI assists with the procurement of energy on behalf of our clients. This assistance can be with the preparation of formal bid documents, RFP preparation and review, deal confirmation and the review of confirmation documents. We provide this to ensure each request for supply clearly identifies the specific requirements of supply for each site and delivery application.



## **Supply Contract Review**

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Once the selection of a supplier is completed, formal contract documents are prepared to finalize the supply agreement between buyer and seller. As part of this process CEBI provides its clients with contract review services and information on standard energy supplier industry practices and contractual conditions. This information enables our clients to clarify their contractual obligations with the understanding of generally accepted energy industry contractual and credit requirements.

Please note that CEBI does not supply legal services itself. At our clients request we contact legal firms and solicitors that are familiar with energy supply agreements. This is done for additional fees to the agreement between CEBI and its clients.

## **CEBI-Client Contract**

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The relationship between CEBI and its clients is usually defined by a simple annualized contract addressing monthly and commodity flow through fees. In general as our clients are purchasing their energy commodities year round they require information and services each month. Should a client be unsure as to the level of service expected an hourly fee plus the unit commodity flow through charge and incurred expenses can also form the basis of the contractual relationship.



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